

# GANJIER<sup>®</sup>

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**Live Training and Exam Prep Guide**



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Your journey towards becoming a Certified Ganjier will take you to the world-famous cannabis mecca of Northern California's Emerald Triangle.

Along with your fellow students, you will experience:

- ◆ Immersive, expert-led hands-on cannabis flower and concentrate assessment
- ◆ Intensive training on the use of the Systemized Assessment Protocol (SAP) utilizing the SAP App
- ◆ Tailored situational role-play/consumer interaction simulations
- ◆ A comprehensive tour of a working regenerative cannabis cultivation operation
- ◆ And more!

## Guidelines

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In preparation for your in-person live training/exam sessions we ask that you observe the following:

- ◆ NO aromatics - perfumes, colognes, lotions, etc.
- ◆ Sun attire for farm tour - hat, sunscreen, fragrance-free bug repellent
- ◆ Bottled Water - reusable container to refill throughout the day - It is very important to stay hydrated throughout the day.
- ◆ Bring your personal tool(s) / method(s) of consumption (rolling paper, grinder, pipe, vaporizer, etc.).
- ◆ NO pets
- ◆ Please make sure your cell phones are on silent or vibrate while in session.
- ◆ Expect to be on campus all day. Lunch will be provided (more details below). Alternatively, you are welcome to bring your own lunch and snacks.

# Travel and Lodging

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## Travel and Lodging

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### Airports Closest to Miranda, CA:

California Redwood Coast Humboldt County Airport (ACV)

- 1 hour 20 minutes

Charles M. Schulz–Sonoma County Airport (STS)

- 2 hours 30 minutes

San Francisco International Airport (SFO) - 3 hours 45 minutes

Oakland International Airport (OAK) - 3 hours 45 minutes

Sacramento International Airport (SMF) - 4 hours

*Highly suggested to book your rental car early!*

## Ganjer Campus Parking Lot

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**36 Bear Butte Rd.  
Miranda, CA. 95553**

Check-in is always at 8:15am SHARP each day

Feel free to arrive a little early and meet your classmates. PLEASE DO NOT BE LATE

We encourage carpooling with other students whenever possible.



# Directions to the Ganjier Campus Parking Lot

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## Coming from the South:

- ◆ Take HWY 101 to exit #650 "Miranda / Phillipsville"
- ◆ Turn LEFT onto Maple Hills Rd.
- ◆ Continue 0.5 miles to Bear Butte Rd. (immediately after yellow diamond "15'3 Clearance" sign)
- ◆ Turn LEFT onto Bear Butte Rd.
- ◆ Continue 100 yards to the FIRST DRIVEWAY on the right.
- ◆ You have arrived at the Ganjier Campus Parking lot at 36 Bear Butte Rd.!

## Coming from the North:

- ◆ Take HWY 101 to exit #650 "Miranda / Phillipsville"
- ◆ Turn left onto French Rd. and continue for 50 yards until you reach the STOP sign.
- ◆ Turn LEFT onto Maple Hills Rd.
- ◆ Continue 0.5 miles to Bear Butte Rd. (immediately after yellow diamond "15'3 Clearance" sign)
- ◆ Turn LEFT onto Bear Butte Rd.
- ◆ Continue 100 yards to the FIRST DRIVEWAY on the right.
- ◆ You have arrived at the Ganjier Campus Parking lot at 36 Bear Butte Rd.

## Campus On Site Lodging

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**\*For those seeking a fully inclusive and fully immersive Ganjier experience\*  
\$200/night**

**Private, fully electrified, "glamping style" sleeping cabin  
-All meals included (Talented private Chef)-**

Please visit [HoKepos.com](https://HoKepos.com)  
for details, availability, & booking.  
*Campus cabins are not affiliated with Ganjier or Green Flower.*





## Our Partner Hotel



### Benbow Historic Inn

**20 minutes** to Campus Parking Lot  
445 Lake Benbow Drive Garberville, CA 95542

**We have secured special rates at the Benbow Inn for Ganjier students:**

Historic Rooms:	\$195.00	January 1- May 23, 2024
	\$225.00	May 24, 2024- September 3, 2024
	\$195.00	September 4, 2024 – Dec. 31, 2024
Terrace Rooms & Founder Suites	\$225.00	January 1- May 23, 2024
	\$255.00	May 24, 2024- September 3, 2024
	\$225.00	September 4, 2024 – December 31, 2024

Guests should ask for the “GANJIER” Negotiated Rate when making a guest room reservation.

**Rate code for the discount: “GANJIER”**

Should the preferred rate not be available, the best available house rate will prevail.

**Please respect all hotel policies.**

**PLEASE DO NOT SMOKE IN YOUR HOTEL ROOM**

## Other Recommended Lodging in the Area

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### Salmon Creek Airbnb #1

[LINK](#)

**10 minutes** to Campus Parking Lot.

### Salmon Creek Mountain View

[AIRBNB LINK](#) OR [HIPCAMP LINK](#)

**10 minutes** to Campus Parking Lot.

### Scotia Lodge

**30 minutes** to Campus Parking Lot  
100 Main St., Scotia, CA 95565

### The Redwood Riverwalk

**35 minutes** to Campus Parking Lot  
1859 Alamar Way, Fortuna, CA 95540

**Please respect all hotel policies.**

**PLEASE DO NOT SMOKE IN YOUR HOTEL ROOM**



# Dining

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# Dining and Grocery

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## Dining Options in Miranda

### Avenue Cafe

6743 Highway 254  
(Avenue of the Giants)  
Miranda, CA 95553

### **Miranda Market (Groceries and Gasoline)**

6685 Highway 254 (Avenue of the Giants)  
Miranda, CA 95553

## Dining Options in Garberville

### **Woodrose Cafe**

911 Redwood Drive  
Garberville, CA 95542

### **Il Forno Bakery**

764 Redwood Drive  
Garberville, CA 95542

### **The Lost Frenchman Pizza**

3344 Redwood Drive  
Garberville, CA 95560

### **Humboldt Bar & Grill**

924 Redwood Drive  
Garberville, CA 95542

### **Eel River Brewing Company**

1777 Alamar Way  
Fortuna, CA 95540

## Lunch During Training and Exams

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We have a FULL agenda planned on training and exam days. Given the proximity of the nearest town, there is insufficient time to leave campus for lunch during training and exam days.

For your convenience, a buffet style lunch will be served. Our skilled and talented onsite chef will prepare a meal utilizing all organic, locally sourced ingredients that is tailored to accommodate MOST dietary restrictions including vegetarian, vegan, and gluten-free.

There are NO restaurants on the Ganjier campus.

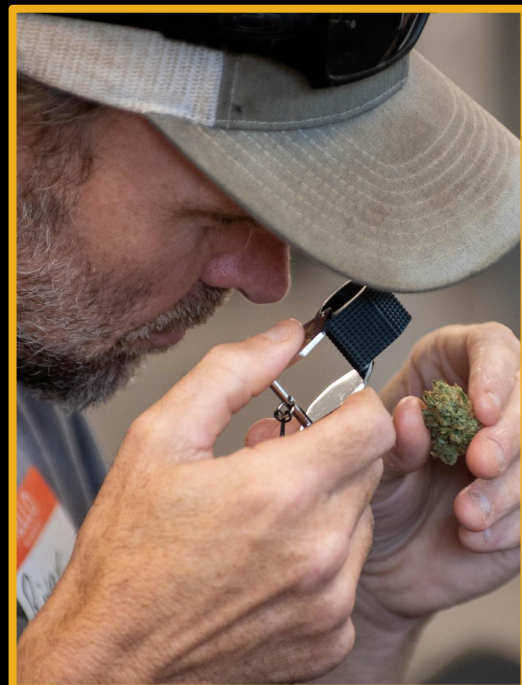
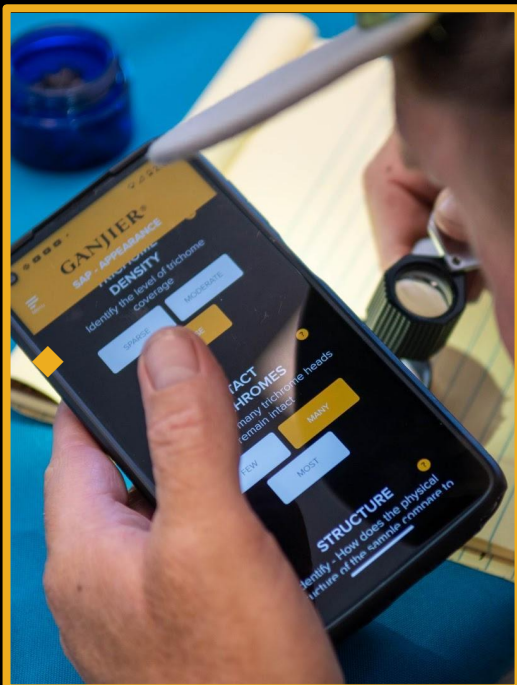
You are welcomed and encouraged to bring any food items you deem necessary.

# Live Training

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## Before You Arrive for Live Training

Get familiar with the SAP app prior to your live training. We recommend doing **at least 2** assessments on the SAP app prior to your arrival. Having a basic understanding of the app will prepare you to maximize the benefits of your time with us. [Access the SAP APP Login Guide](#)



# Live Training

Day One

## 8:15am Check-in - DO NOT BE LATE

Ganjier Campus Parking Lot  
36 Bear Butte Rd.  
Miranda, CA. 95553

## 8:30am Transport to Ganjier Campus departs lot

\*If you arrive after 8:30am, you will miss the transport to the campus - DO NOT BE LATE

9am Class Begins

12:30pm Lunch

~6pm Class Concludes

\*Be **CERTAIN** to access the SAP app on your phone **PRIOR** to your trip and **PRIOR** to arriving for the in-person training\*

If you require assistance, reach out to [\*\*info@ganjier.com\*\*](mailto:info@ganjier.com)





# Live Training

## Day Two

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### **8:15am Check-in - DO NOT BE LATE**

Ganjier Campus Parking Lot  
36 Bear Butte Rd.  
Miranda, CA. 95553

9:00 am Farm Tour

12:30 pm Lunch

~ 6:00 pm Day Two Concludes



# Live Exam

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## Exam Preparation

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### Study and Practice

**Study the knowledge contained within the online courses** until you become deeply familiar with each topic. Read the supplemental materials recommended within the courses. Own the knowledge.

**Practice utilizing the Systematic Assessment Protocol<sup>®</sup>**. While the SAP has been designed so that anyone may enjoy its benefits, only the well-trained and highly practiced Ganjier will have the skills to leverage the tool to its fullest and most accurate potential.

**Practice the art of successfully applying the Customer Interaction Protocol<sup>™</sup>**. Continued application of the principles learned in the CIP<sup>™</sup>, either through practical workplace use or through the role play exercises, will sharpen your ability and prepare you for the day of the exam.

## **Successfully Pass the In-Person Knowledge, Service, and SAP<sup>®</sup> Exams**

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The three exams to become a Certified Ganjier will not be easy to pass. To become a Certified Ganjier will require you to demonstrate proficiency in the knowledge and skills that you've acquired.

The exams are thorough and rigorous. We recommend that you only book your exam date when you are fully confident that you are properly prepared.

## Successfully Pass the In-Person Knowledge, Service, and SAP® Exams (cont.)

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### Written Exam

A rigorous milestone that delivers on the standard that Ganjier aims to deliver – in person, closed book.

This 100 question, multiple choice exam, will include questions from the knowledge checks that were found in the online portion of the curriculum.

A score of 90% or greater will be required to pass this exam.

## Successfully Pass the In-Person Knowledge, Service, and SAP® Exams (cont.)

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### Service Exam

The Service exam will consist of a single role play scenario with an exam administrator. The scenario will last approximately 20 minutes. During this time, the aspiring Ganjier will utilize the Customer Interaction Protocol™ to identify the desired goals and outcomes of the customer.

Generic product props will be available for the role play scenario. The student will not be asked nor required to memorize the available products. Rather, the student will rely upon their knowledge of product category types (coupled with the desired outcome, quality, and budgetary requirements of the customer) to make a suitable recommendation.

Pass or Fail will be determined exclusively by the exam administrator. The exam administrator will notify the student immediately following the Service exam. Should the student fail the exam, the exam administrator will explain the exact reasoning behind the decision as well as offer guidance for improvement.

## Successfully Pass the In-Person Knowledge, Service, and SAP<sup>®</sup> Exams (cont.)

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### Assessment Exam

The Assessment exam has been designed to confirm the aspiring Ganjier's ability to accurately assess cannabis flowers and concentrates utilizing the Systematic Assessment Protocol<sup>®</sup>.

The student will be assigned to assess an unidentified and blindly selected flower sample that has been pre-assessed by the Ganjier instructors. Examination samples will represent a broad range of quality, aroma, and flavor classes. Your ability to accurately assess and grade the sample will be required to pass this exam.

Each and every criteria within the Systematic Assessment Protocol<sup>®</sup> will be reviewed for accuracy. A two-point range of acceptability will be afforded for the criteria that are rated on a scale of 1-10. An allowance of "one step" in either direction will be afforded for the criteria that are identified (not rated). Students are allowed to miss no more than ONE criteria in each of the four categories in order to successfully pass this exam.

## Exam Day

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### **8:15am Check-in - DO NOT BE LATE**

Ganjier Campus Parking Lot

36 Bear Butte Rd.

Miranda, CA. 95553

Exams and graduation conclude at approximately 6pm.

Be **certain** to access the SAP app on your phone **prior** to your trip and **prior** to arriving for the exams.

Reach out to [info@ganjier.com](mailto:info@ganjier.com) if you require assistance accessing the app on your phone.

*Please arrive early and above all, do not be late.*



## Additional Information

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### Agreements

If you haven't already, please review and familiarize yourself with the Ganjier [Terms and Conditions](#) and [Code of Ethics](#) that you agreed upon during enrollment.

If you have any questions or concerns, please feel free to contact us at [info@ganjier.com](mailto:info@ganjier.com).

We have a genuinely special and unique experience planned for you.

Bring your smiles and bring your energy! We look forward to seeing you soon among the Redwoods!

-The Ganjier Team-